

# Todd Kaib

2971 Coldspring Road

Zanesville OH 43701

Home 740-454-4965

Cell 740-704-6238

[ddotjodi@columbus.rr.com](mailto:ddotjodi@columbus.rr.com)

- Objective** To obtain a position that will utilize my skills in sales, marketing, management and entrepreneurship.
- Education** **1979 – 1981**  
Associate of Applied Science in Petroleum Engineering  
Muskingum Area Technical College, Zanesville, OH
- Employment Management** **1992- 2005** Owner  
Green's Tea Room Restaurant and Tavern, Dresden, OH  
Administered bookkeeping, established orders, acquired excellent customer service experience, maintained inventory, and addressed human resource functions of a small business.
- Oil/Gas Industry** **1965 – Present** Silent Partner  
Kaib & Kaib Gas Company  
Family business passed down. When actively engaged with the company, I secured and serviced new and existing accounts, delivered customer service, as well as contracted pipeline and well maintenance.
- Sales/Marketing** **1987 – 1989** Account Rep  
Met Life, Atlanta, GA  
Secured new accounts and serviced exiting life, health and personal property accounts.
- 1984 – 1987** Sales Rep  
Free Wheeling Honda, Douglasville, GA  
Secured new accounts as well as serviced existing accounts.  
Performed customer service duties, demonstrated Honda bikes, and worked with financing.