

MICHAEL L. BATES
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PROFFESIONAL EXPERIENCE:

- 2007 to present **Mike Bates Enterprises Inc.** - North Canton, Ohio
President:
Working under contracts with clients to perform land services for the purpose of oil and gas exploration and production. Primarily in the Utica Shale "Point Pleasant" formation. Trained land agents in all facets of the Land business. Invested money in the drilling of new wells as a working interest owner. Executed oil and gas leases on mineral rights I own through out the United States as Lessor.
Responsible for assembling wellsite locations for the purpose of drilling and extracting oil and/or natural gas through negotiations with private property owners. Supervised and managed a team for the divestiture of assets for a NYSE company. Executed due diligence by reviewing files and folders for preferential rights to purchase and consents to assign in various operating, farm out and letter agreements for the divestiture of approximately 3312 oil and/or natural gas wells in the states of Ohio and Pennsylvania.
- 2006-2007 **Cedar Valley Energy** - Wooster, Ohio
Land Manager OH/PA: Acquired multiple drillsite/nondrillsite leases and pipeline right of ways through negotiations with private and public landowners.
- 2002 to 2006 **Range Resources Inc. (f/k/a: Great Lakes Energy Partners, LLC.)** - Hartville, Ohio
Contract Landman: Acquired oil and gas leases, pipeline right of ways, metersite agreements, and compressor site agreements through negotiations with private landowners. Research title ownership in the county courthouse. Manage seismic activity in the field.
- 2000 - 2001 **Anchor OGM LLC, F/K/A Apex Land Corp.** - North Canton, Ohio
Senior Landman: Acquired oil and gas leases through negotiations with private landowners. Research title ownership in the county courthouse. Manage seismic activity in the field.
- 1999 **Heilmann Land Services Evans** - West Virginia
Senior Landman: Researched title on surface owners and oil and gas owners in the county courthouse. Acquired oil and gas leases through negotiations with private landowners for a major independent oil and gas exploration company.
- Energy Quest Inc.** - Traverse City, MI
Senior Landman: Acquired oil and gas leases and seismic permits through negotiations with private landowners. Settled land damages with private landowners. Researched ownership issues in the county courthouse.
- 1998 **Apex Land Corp.** - North Canton, Ohio
Senior Landman: Assisting in the divestiture of over 300 million dollars' worth of exploration and production assets for a major international energy company. Functions included assembling information for the data room and sales brochure.

- 1998 **Columbia Natural Resources, Inc.** - Apple Creek, Ohio
Senior Landman: Responsible for acquiring oil and gas leases, rights-of-way and metersite agreements, in a defined area through negotiations with private landowners, for the purpose of exploring and producing oil and/or natural gas. Settled land damages in result of drilling operations and pipeline construction. Researched title ownership in the county courthouse. Satisfied title curative requirements for the drilling of oil and/or natural gas wells. Responded to various questions and concerns with private landowners relevant to ingress and egress rights on their property. Attended town meetings representing the company on various issues pertaining to the exploration and production of oil and/or natural gas.
- 1996-1998 **Great Lakes Energy Partners, LLC., (f/k/a: Lomak Petroleum, Inc.)** - Hartville, Ohio
Regional Landman: Responsible for acquiring oil and gas leases in a defined area through negotiations with private landowners, for the purpose of exploring and producing oil and/or natural gas. Settled land damages in result of drilling operations and pipeline construction. Divested uneconomical oil and gas wells to private landowners. Prepared and negotiated surface release agreements with title companies and land developers. Responsible for collecting delinquent accounts pertaining to overage on free gas allotment with private landowners. Resolved disputes with landowners in regards to exploration and pumping operations on private property. Researched title abstracts in various courthouses for the procurement of oil and gas leases, pipeline rights-of-way and meter site agreements. Attended town meetings representing the company on various issues pertaining to the exploration and production of oil and/or natural gas.
- 1994-1996 **Various Clients**
Independent Landman: Performed the following land functions: Seismic permitting, lease and pipeline right-of-way acquisition through negotiations with private landowners. Researched title ownership in various county courthouses.
- 1992-1993 **Luria Brothers, A Division of Connell Limited Partnership** - Cleveland, OH
Account Executive: Responsible for buying and selling ferrous scrap for the purpose of recycling it into various new forms of steel and cast iron. Developed growth of business activity and profit with assigned accounts. Monitored purchases and sales contracts with assigned accounts to ensure shipping schedules were being followed. Negotiated freight rates with trucking companies to deliver ferrous scrap. Negotiated details of rejection settlements and inspection of rejected material as required. Visited industrial plant sites to acquire information pertaining to scrap generation, shipping and receiving hours.
- 1991 **Construction Materials Inc.** - Columbus, Ohio
Sales Agent: Sales of mechanical and industrial insulation for a major construction company, solicited sales through telemarketing, networking and prospecting. Responsible for maintaining inventory control, warehousing materials and scheduling of deliveries to customers.

1990 **National Field Service** - Suffern, New York
Senior Right-of-Way Agent: Responsible for acquisition of rights-of-way, additional work space, centerline and archaeological survey permits. Settled land damages caused by the clearing of rights-of-way by a survey crew. Assisted surveyors and engineers with locating property lines, access routes, and other pertinent information for the installation of a thirty inch (30") interstate natural gas pipeline. Assisted with geotechnical investigations (bore hole drilling), relevant to soil and water properties, adjacent to state highways and active railroad tracks.

Southern Field Service - Bellevue, Ohio
Right-of-Way Agent: Responsible for the acquisition of rights-of-way, and providing engineers with general field information for the purpose of installing a fiber optic cable on private property for a major telephone company.

1988-1989 **Meridian Exploration Corp.** - Pittsburgh, Pennsylvania
Field Landman: Responsible for the acquisition of oil and gas leases and pipeline rights-of-way through negotiation with private landowners. Submitted drilling permits, pipeline and road crossing applications to the appropriate state departments. Flagged proposed pipeline routes for archeological surveys and future construction. Represented the company at town meetings to answer various questions relating to the exploration and production of oil and/or natural gas.

1988 **C.E. Beck, Inc.** - Oil City , Pennsylvania
Lease Broker: Acquired oil and gas leases for a Fortune 100 Company, through negotiation with private landowners, for the purpose of exploring and producing oil and/or natural gas.

1988 **Bates Oil and Gas, Inc.** - Worthington, Ohio
Field Landman: Responsible for acquisition of oil and gas leases, rights-of-way and metersite agreements through negotiation with landowners. Various other aspects related to the oil and gas business, such as: pumping wells, painting tanks, assisting surveyors on future wellsites, hauling and tallying pipe.

1984 **Solid Rock Energy Inc.** (Jerry Olds; Geologist) - Worthington, Ohio
Lease Broker: Obtained oil and gas leases, rights-of-way and meter site agreements.

EDUCATION: Ashland University, Ashland, Ohio - 1987
Bachelor of Science Degree in Business Administration, a Major in Marketing

AFFILIATIONS: Notary Public for the State of Ohio
Member of the Ohio Oil and Gas Association

REFERENCES: Letters of recommendation and references are available upon request.